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TANZANIA

### **COMPANY PROFILE**



## A 5 STAR PROPOSITION



Leo Tours (Leu) Company Limited is a privately owned company. We seek to provide Tours/travel/car hire and adventure packages to the general market both locally and internationally

Leo Tours (Leu) Company Limited is 100% Tanzanian owned and a fully registered with a valid TALA license, a complete assurance that we operate within the government established rules and stipulations

Leo Tours offices are located in Dar es Salaam at 37 Regent Estate in Mikocheni Migomabani Street.

The management and employees of Leo Tours are experienced travel industry professionals and are passionate about the activities Leo Tours promotes and offer

We currently have a total of 12 staff operating across our offices

ABOUT LEO TOURS (LEU) COMPANY LIMITED

#### SAFE LANDING IS EVERYTHING

### LAND IN GOOD HANDS



Leo endeavours to establish relationships with providers of travel-related products and services both locally and internationally, with ultimate goal of mutually satisfying its customers. Our offering include:

#### Safaris

Tailor made Safari packages;

Incentive Travels;

Ability to operate under 3rd Party identity; and

Active Safaris i.e. Kilimanjaro Climbing, walking safaris, gorilla trekking, fly camping, Excursions e.g. Balloon safaris, group tours.

Weekend gate aways, Beach trips as Boat cruise, Snorkeling, Scuba diving, Dolphin Tour Spice farm Tour and Stone town tour

#### **Car Rental / Transportation & Logistic Services**

Airport Transfers / Point to point taxi services; Chauffeur drives; Conference / group travel / delegations; and Day tours / overland services Domestic flights and Ferry bookings Tazara Train bookings Hotel accommodations

### **OUR SERVICES**

THE RIGHT MAN FOR THE JOB ALWAYS

## TRAVEL WELL

**Agile** - We are a small Tours and Safaris company with high propensity for growth; we value trust, honesty, professionalism and competence.

**Competitive cost** – Being small our overhead costs are minimal unlike many safari companies, so the prorata effect on pricings are as well minimal, this way we ensure and tailor make competitive pricing for all our clients.

**Use own fleet of vehicles** – To ensure we consistently deliver on quality, we have our own fleet of vehicles ranging from Minibuses, salons and SUV's to Safari Land cruiser vehicles, custom made to the safari terrain of Tanzania.

Professional staff – Depend on us to deliver quality service.

### WHAT DIFFERENTIATE US FROM THE REST



Our list of existing clients below is testament to the quality of service we offer; Serena Car Hire (Arusha) Serena Hotels (Northern Circuit); Mount Meru Hotel Cnooc Uganda Limited Aalto University / Aalto global impact, Finland **Compassion International Tanzania** SUNY-Empire State College, USA **Finpro Export Finland** Wildebeest Safaris, Kenya Walthers DMC, South Africa The Bay Restaurant and B&B Embassy of Finland Embassy of Brazil Coca Cola Feed the Children Vodafone Group KT Corporation (Korean Telecom) Guaranty Trust Bank (Tanzania) Ltd

Guaranty Trust Bank (Tanzania) Ltd - *We are currently in charge of providing drivers for the bank transportation services.* 

## **OUR PARTNERS**

ANZANIA | ZANZIBAR |

WE UNDERSTAND YOUR STANDARDS

### MORE TIME

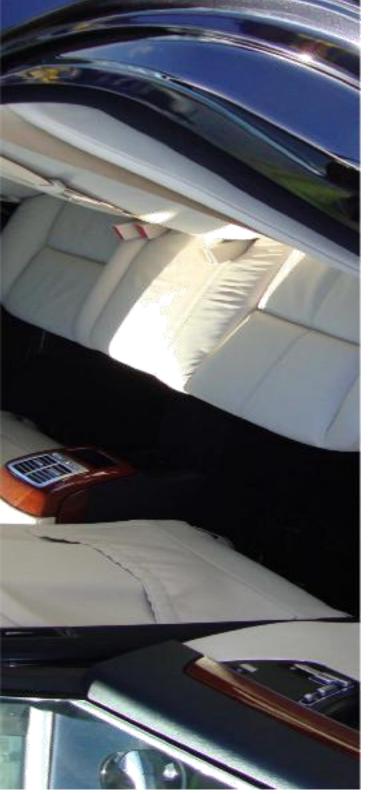
To enhance a truly fulfilling stay at your hotel / working environment at your company / organization / institution and extend your 5\* hospitality to your customers and staff we are proposing

#### The service proposition

We solely undertake all your transport needs Airport transfers Point to point transfers Staff route transport Car rental services Domestic flights and Ferry bookings Tazara Train bookings Hotel accommodations Tours and Safaris

#### Requirements

Partner with us as your transportation department by forwarding us your transport requirements through emails/phone calls for us to provide the required service timely so as to ensure efficiency and reliability for an all-round 24 hour service to your guests and staff and also continuity of seamless front office experience.



## WHY US

- Increase of service value to your clients, i.e our vehicles are air conditioned inclusive of Trained and Uniformed English speaking driver guides, vehicle insurance, cold towels and one bottled mineral per client.
- Remove the burden from your end regarding Guests and / or Staff transportation responsibility plus maintenance costs.



### WE KNOW THE BEARINGS AROUND EAST AFRICA

### DISCOVER MORE



We understand that each customer will have their own unique set of travel requirements and with this in mind,

#### We guarantee service excellence, safety and reliability

All our vehicles are exceptionally maintained and regularly services, while still being affordable All our vehicles are new and are fully comprehensively insured (public liability) Car tracking 24 hours emergency service

# We provide a wide selection of the latest budget, executive and passenger vehicles to choose from

Transfer for 1 – over 100 people utilizing standard vehicles all through to luxury coaches, 4x4's and customized safari vehicles

### We offer 'Quality Time'

All our vehicles are fully air conditioned, equipped with chargers for phones, a wide selection of music, newspapers and magazines

Our drivers guides are well trained, switched on, affable, well groomed, fully uniformed with name tags and speak fluent English with sound knowledge of Dar es Salaam and Tanzania

We are currently in the process of installing 'Wifi' in our vehicles

## LEO EXPERIENCE

#### SEE IT ALL

### WE WILL TAKE YOU THERE

#### PETER SIMBA

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#### **Corporate Office**

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## CONTACT US